

COREY JANVIER

945 Marine Drive, West Vancouver
604.704.6998
corey@liquidtrends.com

Nothing builds self-esteem and self-confidence like accomplishment

Communication | Management | Planning

QUALIFICATIONS SUMMARY

A results-oriented and strategic leader with 18 years of extensive experience in accomplishing remarkable outcomes in economic and community development. Highly skilled in planning, organizing and implementing economic development functions from conception to completion, including business retention, business attraction, and incentive programs. Adept at coordinating with various subdivisions and facilitating change in a community to support organizational objectives. Possess proven success in the economic development program, budgeting, and management, operational characteristics & services, cross-departmental project management, human resources development, review and analyze data and deliver information in a comprehensible manner. Strong background in relationship management, team building and general business acumen coupled with a significant track record of driving profitability gains and huge revenues within highly competitive organizations.

CORE COMPETENCIES

- Community Enhancement
- Business Expansion
- Contacts Development
- Program Implementation
- Needs Assessment
- Proposals Preparation
- Economics Principles
- Strategic Planning
- Human Resource Modeling
- Research
- Sales and Marketing
- Business Development
- Stakeholder Relations
- Community Networking
- Business Plans
- Community Wellness
- Community Development

PROFESSIONAL EXPERIENCE

SUMMIT DEVELOPMENT GROUP/2EIGHTEEN HOLDING

2016-Present

CEO

Steel River Group, Senior Manager Relationships (2Eighteen Holding/Consulting)

Summit Development Group is an Indigenous Company comprised of 5 companies

- SCI North (Welding, Pipefitting, Millwrights, Piling, Transport Trucking)
- Four Directions Resources (Survey/Engineering)
- Summit Geo (Clearing, Mulching, Seismic)
- Casman North (General Contracting, Concrete)
- PD North (Scaffolding, Coatings, Insulators)

Summit Development has great strategic partners to secure a place in the oil and gas industry as a one-stop shop maintenance and construction contractor which is majority indigenous owned by summit development group. In addition to creating and generating business through various levels of business development but act as a liaison between our

clients and the first nations communities in which our projects may be affecting in the ways of training/employment opportunities, community enhancement initiatives, profit sharing, subcontractor support by local indigenous companies.

- Business Development
- Community Development/Relations
- Client Relations
- Prepare bids
- Pre and post-project reviews with clients

SUMMIT CIVILS LIMITED PARTNERSHIP

Sept 2012-2017

BUSINESS DEVELOPMENT MANAGER

- Summit Civils provides civil construction, engineering support, pre-project planning, and practical, cost-effective construction solutions.
- By working closely with the clients we can, and do, reduce development costs significantly.
- Our success is based on a professional approach and close working relationships with our clients.
- We pride ourselves on our flexibility and responsiveness.
- We have the people, knowledge, and experience that enable us to execute a full range of construction projects from the very small to major world-class developments.
- Developing and maintaining relationships with both Industry as well as various stakeholders which include the various First Nations in the region.
- This is done by consistent meetings, various avenues of communication as well as being a positive and outgoing member of the community to ensure that Summit Civils is being represented at the highest level.

DENE SOFTWARE INC

Jan2012-2014

CEO/BUSINESS DEVELOPMENT

- Dene Software is a new startup company which provides software as a service (SAAS) to various companies and contractors in the Oil and Gas Industry.
- Networking with various companies across Alberta but focusing on the region based in and around Fort McMurray.
- As a first nations company, my client base is majority first nation owned and operated companies in the Athabasca Tribal Cooperation region

STEHYIAQ HEALING AND WELLNESS CENTER

April 2010-Nov 2012

YOUTH WORKER LEAD

- Stehiyaq Healing and Wellness was a long-term treatment facility for First Nations youth which was located in the Stolo Nations Territory in Chilliwack BC. This program was developed with the knowledge of both traditional and conventional methods to ensure the youth can regain themselves in all aspects (Mental, Emotional, Physical, Spiritual)
- Youth between 13 and 17 years of age will stay at the Stehiyaq Healing and Wellness Village for up to one year while they make positive changes in their lives.
- and the village-like healing center will deliver a unique treatment program for aboriginal youth struggling with addictions and physical or emotional trauma.

BUSINESS DEVELOPMENT COORDINATOR

Sept 2009-Mar 2010

DENESKY ENTERPRISES/DENE IRON

- I was employed by Denesky Enterprises as a business development coordinator to help in gaining contracts outside of the current oil and gas companies in the region of Fort McMurray.
- This was done by working with many Stakeholder Relations peoples as well as attending various meetings in both Calgary and Fort McMurray.
- In addition, I was responsible for training and orientating new employees on Denesky's Safety Program, Policy, and Procedures

SALES MANAGER/BUSINESS DEVELOPMENT*LIQUID TRENDS INTERNET SOLUTIONS*

- Since 2001 our team has been leveraging both traditional and electronic media into successful visual communication strategies.
- From interactive websites to corporate identities, to newsletters and posters.
- LiquidTrends has provided award-winning service to many organizations across Canada and the United States including the Nechi Training, Research, and Health Promotions Institute, First Nations and Inuit Health Branch, NNADAP, SecondhandSmoke.ca, Chipewyan Prairie First Nations, Financial Institutions, Media and Television, Non-Profit organizations and many more.
- My position is to provide clients with information about the services in which we provide and ensure that all of their needs are met.

SALES ASSOCIATE/SALES MANAGER

Sept 2001- June 2004

FUTURESHOP EDMONTON, ALBERTA

- My time at Futureshop was a great learning experience, as a sales associate, I was responsible for ensuring that our customer received the best service about our products and services.
- I became a member of the President's club, which is the top 10% of sales in western Canada.
- I was also in the Management Training Program.

Community Service Activities/Awards

- Male Citizen of the Year 2007/2008, Regional Aboriginal Recognition Awards
- Member of Various Committees that deal with the Regional First Nations communities (Dene/Arctic Winter games, Addictions Business Plan, Youth Action Circle)
- Communicating With Youth Certificate, Nechi Health and Training Institute. (Edmonton Alberta)
- Motivational Speaker for First Nations Youth
- Previously volunteered as a Big Brother while in school in Edmonton, Alberta
- Volunteer annually at the Grant MacEwan Community College, Aboriginal student's club annual round dance.
- Presidents Club 2002, Top 10% in Sales in Western Canada. Futureshop
- Board Member 2017 Present
CFAR (Circle for Aboriginal Relations)
Calgary, Alberta
www.cfarsociety.ca
- Board Member 2018- Present
Sekweha Youth Center
Janvier, Alberta
- Table Host
Soul of the Next Economy Form 2017

www.nexteconomyforum.com

EDUCATION

Bachelor of Social Work (completed 3rd year) Aug, 2006 – June 2010
Nicola Valley Institute of Technology/TRU, British Columbia

Social Work Diploma
(Completed First Nations Social Work Diploma) Aug, 2004 - May 2006
Maskwachees Cultural College, Edmonton Alberta

Reference:

Sandi Morrisseau

Indigenous Relations Advisor
Strad Energy
587.439.3871
smorrisseau@stradenergy.com

Stuart McGregor

Manager Stakeholder/Indigenous Business Development
TransCanada
stuart_mcgregor@transcanada.com

Jorge Aviles

Manager Stakeholder & Community Relations
CWL Energy
403.826.4704
javiles@cwleenergy.com